

Using a refractometer to assess quality of produce from different countries of origin

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Abstract

To meet the demands of consumers, supermarkets must remain stocked year-round with a constant supply of produce. Given that most fruits and vegetables can only be harvested in a specific time period, supermarkets must acquire their produce from several different countries at different periods to ensure a year-round supply of fruits and vegetables. This paper investigates whether the quality of produce varies by country of origin through sampling of mandarins, bananas, and honeydew melons, each grown in two different countries and sold in New Zealand. Quality of the samples was measured by total soluble solids (TSS) and quantified in degrees Brix using a refractometer. Results indicate that at the time of sampling, Australian mandarins and honeydew melon are of better quality than New Zealand varieties, and Ecuadorian bananas better than those from the Philippines. It was also noted that since the produce items sampled were at different stages in the growing season, the results are likely to be different if sampled at another time of the year.

Introduction

The concept of produce quality to consumers has several components. Though consumers' perceptions of quality are altered by cultural and demographic factors (Prussia and Shewfelt, 1993), the most easily measurable and controllable factors of quality are internal and external quality indicators. External factors, such as color, firmness, and size are often the key influence of a consumer's purchase decision. However, internal quality measures such as flavor and nutrition will determine whether consumers choose to repurchase that product (Butz & Hofmann, 2005). If information on internal quality was given to consumers, it would improve their perception of produce, reducing or eliminating the need to use often misleading external cues to decide on a purchase (Shewfelt 1987).

A simple, accessible measurement of internal quality of produce is its total soluble solid (TSS) content. The total soluble solids consist of the sugar, carbohydrate, and micronutrient content of

29 the product (Chang, 2002). Although a direct relationship between TSS and external quality has
30 been seen in certain fruits (Chutichudet & Chutichudet, 2008), the overwhelming majority of
31 fruits and vegetables show no such relationship (Iglesias et al., 2012; Jha et al., 2006; Mwithiga et
32 al., 2007). With that in mind, consumers are therefore misled by visual appearance of fruits and
33 vegetables when selecting produce in a market setting, purchasing items of lower internal
34 quality. This measurement has been proven to be a dominating factor influencing consumers'
35 satisfaction with produce, with products of higher TSS content being evaluated as better tasting
36 compared to varieties of lower TSS content (Malundo & Shewfelt, 1995; Obenland et al., 2011).
37 In a study of cherries with similar external characteristics, those with high TSS content were
38 more often bought by consumers (Crisosto et al., 2002). Mineral content analyses of syrup
39 extracts have shown that syrups with higher °Brix also have higher levels of vital mineral
40 nutrients (iron, calcium, magnesium, manganese, copper, and zinc) (Guilherme et al., 2009).
41 Research on different apple cultivars shows that cultivars with the highest TSS content also have
42 the highest levels of antioxidants and polyphenolic compounds, known to help prevent
43 cardiovascular or oncogenic diseases (Rop et al., 2011). Products with higher TSS have also
44 been shown to maintain their peak TSS longer and have a longer shelf life (Jha et al., 2006;
45 Kviklienė et al., 2011). The “internal quality,” associated with total soluble solids, therefore,
46 encompasses flavor, nutritional content, and longevity of this quality.

47 Several factors have been shown to impact TSS content. For one, many studies have shown that
48 the time of harvest has a significant relationship to TSS content (Chutichudet & Chutichudet,
49 2008; Jha et al., 2006; Mwithiga et al., 2007). The study by Crisosto et al. also found that the
50 skin color and TSS content varied based on their orchard of origin, establishing a significant
51 regional influence on the quality of the product (Crisosto et al., 2002). The nutrition supplied to
52 a crop, in the form of fertilizer, has also been shown to influence TSS content (Ali et al., 2011).
53 Based on these results, if consumers were better informed of both the TSS and region of origin of
54 their produce, they would be able to make a well-informed selection of produce, ensuring that
55 they purchase only the highest quality product (if they so desire). Given that the country of
56 origin of supermarket produce varies by year and quality varies by farm/orchard of origin, it is
57 likely that the quality of produce varies throughout the year as the source of produce changes.

58 The present study examined country of origin's impact on TSS content using produce from New
59 Zealand. Produce gathered originated from New Zealand, Australia, Ecuador, and the
60 Philippines.

61 **Methods**

62 *Produce collection and storage*

63 Produce was collected from various supermarkets on 8 May 2012. Four different items were
64 selected to sample: mandarins, bananas, and honeydew melons. The mandarins and honeydew
65 melons were from New Zealand. The bananas were from the Philippines and Ecuador.

66 These items were selected based on their current availability. It is important to note that the
67 harvest date within the growing season has a significant effect on the TSS content of produce
68 (Chutichudet & Chutichudet, 2008; Jha et al., 2006). Each item was in its own unique phase in
69 the growing season:

- 70 1. The mandarins were in a transitional period in terms of growing season. The Australian
71 mandarins were coming from the end of the growing season, and were part of the last
72 Australian shipment to the supermarket. The New Zealand mandarins were in the early
73 stages of the growing season, and those selected for sampling were among the earliest
74 shipments.
- 75 2. Bananas were in similar stages in the growing season in both Ecuador and the
76 Philippines. .
- 77 3. The honeydew melons were in a transitional phase from New Zealand grown to
78 Australian. The New Zealand variety was from the last shipment, and the Australian
79 variety from the first.

80 The produce was kept indoors at approximately 17°C with minimal sunlight exposure to ensure
81 consistency in day-to-day data collection. Although it is recommended that the refractometer
82 readings be taken at 20 °C ±0.2 °C for standardized measurements (Pomeranz, 2002), the
83 readings taken in this study are only being compared to other readings taken in the study. It is
84 therefore acceptable to take measurements at 17 °C, given that measurements were taken every
85 day at the same temperature.

86 *Data collection and measurement*

87 Data collection occurred once a day over a five-day period, to simulate a typical amount of time
88 that produce would be in a consumer's household before the last of it was consumed. The time
89 of day of measurement was kept as consistent as possible. Measurements were taken with an
90 Atago refractometer, capable of measuring 0-90 °Brix. Based on time constraints, availability of
91 money, and holding capacity, 5 mandarins and 3 bananas of each variety were sampled each day.
92 For the same reasons, only 1 honeydew melon from each country was sampled.

93 To sample with the refractometer, juice was extracted from each individual item, and a drop of it
94 was placed on the refractometer prism for measurement. To acquire a proper representative
95 sample of the respective juices of each item, specific methods were used:

- 96 1. For the mandarins, 2 slices from opposite ends of the fruit were removed, juiced, and
97 mixed.
- 98 2. For the bananas, a slice was taken out of the middle of each banana and ground to a paste
99 which could be sampled with a refractometer.
- 100 3. For the honeydew melons, a cross-section was cut out of each and divided into 10 pieces,
101 each of which was juiced and sampled in the refractometer.

102 *Statistical Analysis*

103 For each item of produce, the mean TSS was compared between regions and tested for statistical
104 significance. Standard deviations for each item were also calculated to compare the spread of
105 collected values. To look at the effect of TSS on the longevity of quality, changes in TSS over
106 time were also analyzed for patterns and tested for statistical significance. Given that the
107 honeydew melon was only sampled once, this analysis was only performed on mandarins and
108 bananas.

109 **Results**

110 The mean total soluble solid content (in °Brix) and standard deviation for each item of produce is
111 summed up in Table 1. The difference in average Brix value for each produce item can be
112 explained by the different amounts of nutrients present in each. The higher Brix value seen in
113 bananas is attributed to the presence of fat in bananas, not seen in mandarins or melons. Fat has
114 been shown to contribute more to the Brix reading than carbohydrates or proteins, the other

115 common nutrients in produce (Chang, 2002). Both Australian mandarins and honeydew melons
116 showed a higher average TSS content than their New Zealand counterparts. Bananas originating
117 from Ecuador had higher TSS than those from the Philippines. No significant patterns can be
118 seen among the standard deviations of the different items.

119 Given the distribution of data for each produce item, no skew was seen in the data. Therefore,
120 statistical significance was tested with students' t-tests. The results of students' t-tests are
121 displayed in Table 2. Statistical significance was found among mandarins, bananas, and melons
122 at the 99% confidence level.

123 Regression analyses were performed for mandarins and bananas, comparing TSS vs. time, to
124 investigate if each item had different degrees of change in TSS over time. Figure 1 shows time
125 plots for both items, each with a line of best fit. Although different slopes are seen for each
126 region of origin among each type of produce, none of the regression lines reach a level of
127 statistical significance. No conclusions can be drawn from this analysis.

128 **Discussion**

129 It can be said with certainty that at the time of year in which the produce was purchased,
130 Australian mandarins and honeydew melons were of superior quality to those from New
131 Zealand. It is also certain that Ecuadorian bananas are of higher quality than the Filipino variety.
132 As described here, "quality" is, of course, quantified in terms of TSS, which, as stated above, has
133 been linked to flavor quality, nutritional quality, and storage quality. Spread of TSS data
134 remained similar between produce of each region, indicating that products of higher quality are
135 not necessarily more consistent in quality parameters than lower quality products.

136 The significant differences seen between regions for each piece of fruit show a clear connection
137 between produce's region of origin and internal quality, in accordance with Crisosto et al.'s
138 findings (Crisosto et al., 2002). There are most likely several factors that can explain this
139 difference. For one, the regional climates are quite different. Varying amounts of rain, sunlight,
140 wind, humidity, and other meteorological factors have a significant impact on crop growth and
141 quality. Seeing as the regions from which the different fruits come from each have a unique
142 climate, it is quite possible that the climate variations in each region impacted the quality of
143 produce. Different regions also have different soils. Some crops may be better suited to soil

144 from one region over another, which will be reflected in its TSS content and therefore quality.
145 Adding to that, farming practices, such as fertilization, will also have an impact on TSS content
146 (Ali et al., 2011). Depending on regulations and guidelines of each country regarding farming
147 practices, there may be differences between countries' methods of growing crops. Though there
148 may also be variation in quality between farms within a country, supermarket produce tends to
149 be from several different farms at once, so the data collected can draw no conclusions regarding
150 quality from individual farms within a country. Also of importance is the time of year at which
151 this data was collected. The results show quality of produce at a specific time of year, within
152 specific periods of each country's growing season. As stated above, clear connections have been
153 shown between time of harvest and TSS content. Therefore, the differences in TSS in mandarins
154 and honeydew melon may be a result of the fact that the produce was in different stages of the
155 growing season in each country. The results, therefore, are only conclusive for this time of year
156 for those fruits, except for the bananas, which were in the same growing season in both regions.
157 It is therefore fairly certain that the differences in quality seen in bananas would also be seen
158 throughout the year.

159 No relationship was seen in TSS over time for each fruit to indicate that fruits of higher TSS kept
160 their quality longer. In fact, all fruits sampled showed a slight increase in TSS over time. This is
161 most likely due to the time scale of sampling. Studies that looked at TSS over time during
162 storage periods were on the scale of several weeks, rather than the 5-day scale simulated in this
163 study (Chutichudet & Chutichudet, 2008; Jha et al., 2006; Kviklienè et al., 2011; Obenland et al.,
164 2011). That being said, given a situation in which produce is only kept in a household for a
165 week or less, TSS should show little impact in shelf life.

166 The scope of the results from this study is rather small. Although the results are conclusive, they
167 represent only a few produce items and a small time scale. Several factors limited the scope.
168 For one, funding was limited. To produce results for more fruits and vegetables over a longer
169 time scale would require lots more produce be bought. Given the small budget of this study,
170 only a small sample could be taken. The results were also limited by the timing of the study.
171 The fruits in this study were selected based solely on the fact that they were the only items that
172 were being sold from different countries of origin at the time of purchase. If the study were
173 extended to a greater time scale, more fruits and vegetables could be sampled as they come and

174 go from supermarket shelves. Also, for each fruit, the results show only quality measurements
175 for a specific time in the growing season. No overall conclusions can be drawn about fruit
176 quality by country of origin based on these results. For example, although it can be proven that
177 Australian mandarins and honeydew melons are of superior quality at this time of year, the
178 results of this study cannot prove that they are superior year-round, regardless of time of harvest.

179 **Conclusions**

180 With the above limitations in mind, future research could seek to account for the flaws in this
181 study. Long-term sampling would be beneficial in order to draw conclusions about more
182 produce items, as well as how quality changes throughout the growing season. Also, a more
183 regional approach could be taken, in which produce from different farms and orchards within the
184 same country are sampled, in order to take a closer look at how farming practices affect produce
185 quality.

186 Not only has this study shown regional differences in produce quality, a scale of quality
187 measurement was used that is easy for consumers to interpret. Although TSS content is not
188 always a perfect indicator of specific qualities of a produce item, it is easy enough to interpret
189 and representative enough of general quality that it is a good scale for consumers to use to
190 interpret the quality of the food they purchase. If average TSS contents for produce were
191 reported in supermarkets, consumers would be able to make informed decisions and select the
192 highest quality, most nutritious produce if they so desire.

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193

Tables and Figures

194

	Mean	Standard Deviation
New Zealand Mandarin	10.425	1.051
Australian Mandarin	16.382	1.211
Ecuadorian Banana	23.960	1.029
Filipino Banana	22.720	1.126
New Zealand Melon	7.600	0.499
Australian Melon	9.320	0.567

195

Table 1: Summary statistics for the sampled produce

196

	P (two-tail)
Mandarins	3.93736E-21
Bananas	0.003871698
Honeydew Melon	1.06213E-06

197

Table 2: Results of students' t-tests performed for each produce item. T-tests are two-sample, assuming unequal variances

198

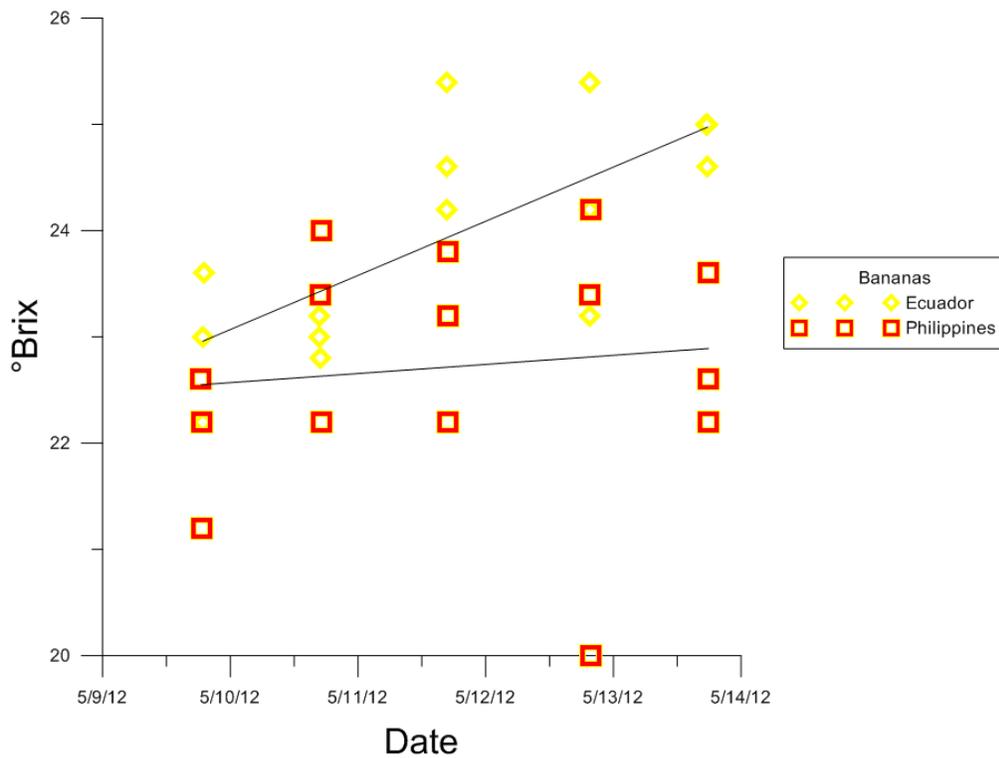
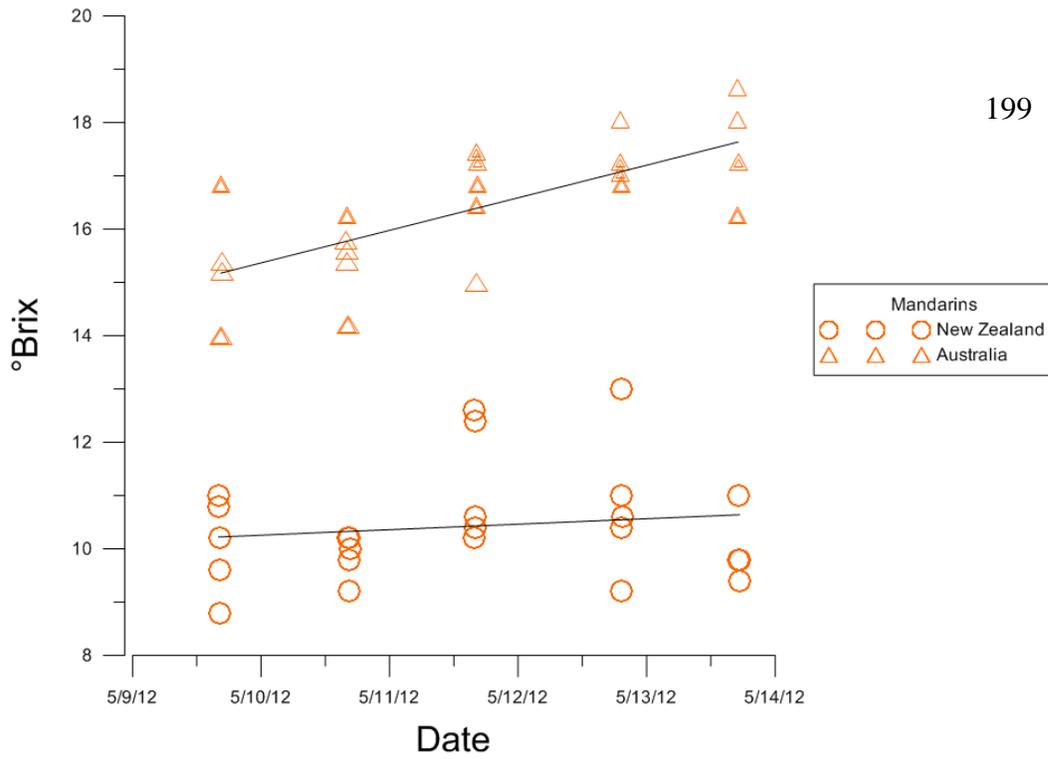


Figure 1: Plots of °Brix vs. Time for mandarins and bananas. Each plot also contains a line of best fit to clarify change in Brix over time. Although the plots show a clear difference in °Brix by region for each fruit, the best fit lines and accompanying regression shows no statistical significance